

Guidelines to Follow When Working with *Your* Agent



Select a full-time agent, then maintain open communication with that person to obtain the best possible information.

As agents, we all use the same sources of information such as the Multiple Listing Service. The idea that working with several agents will uncover your dream home more quickly is no longer true. You will probably waste time covering the same ground, and researching property you have already seen.



Real Estate agents work on commission and are only paid upon completion of a house sale. Keep in mind that when Agent "A" has spent time and effort researching and showing a buyer property and then the buyer purchases a home from Agent "B", Agent "A" receives nothing for all their time, effort, and service. Loyalty given to your real estate agent will pay dividends in quality service.



Listen carefully to the suggestions of your agent. Read disclosure statements thoroughly and obtain inspections from qualified professionals. Treat the purchase as a major financial investment in addition to thinking of it as the home of your dreams (if only temporarily, as dreams change!).



The experience of buying a home can be thoroughly enjoyable if the BUYER and the AGENT work together as a COOPERATIVE TEAM. Often good friendships are made during this time which will last for a lifetime.

We look forward to working with you!

Your Real Estate Consultant For Life



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For more information contact:

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